



Welcome to the latest Accelerator newsletter.

In previous issues, we have let Accelerator users and potential customers know about the wide range of facilities available when you choose Accelerator as your vehicle maintenance system.

As current customers already know, Accelerator is the software for companies of all sizes that want to:

- * Control and analyse costs.
- * Reduce downtime.
- * Increase efficiency and profits.
- * Reduce pressure on their operation.
- * Stop relying on outdated, chaotic paperwork systems.

These customers have come to appreciate Accelerator's versatility, its easy-to-use appeal and its responsiveness to the needs of any company, whatever the size. With add-on features making it a bespoke package for each customer and regular, free updates, Accelerator's deserved reputation as the user-friendly VMS is only rivalled by the word-of-mouth recommendations within the motor transport industry for its excellent customer support.

By being able to see instantly all information about a job, vehicle or part and book jobs in, produce instant job sheets and order parts directly. Accelerator ensures that your work is as efficient as possible. A double click allows you to see what stage a job is at, the profit mark up on it. Work reminders can be set up and warranties, service records and stock and staff activity can be viewed in seconds.

All this makes for an organised and efficient workplace. But crucially, it means that you can mail out accurate invoices within moments of a job's completion. The result is improved cash flow, better reporting of profits and the ability to see more profitable opportunities and more cost-effective ways of doing things.

In these recessionary times, when money is tight and opportunities are more limited, increased efficiency is vital. Drafting quotes and invoices quickly and accurately means you make the most of your resources - and is likely to result in bigger profits and more satisfied customers.

Accelerator takes the pressure out of running your business and makes sure you are not underselling your talents. Our customers have always remarked on how Accelerator saves them time and money. That is now more important than ever in any type of work. But in the vehicle maintenance and repair world it can be the difference between struggling and prospering.

Accelerator Workshop ensures that every reminder, defect or inspection fault is dealt with on time. It offers complete flexibility on invoicing and provides instant traceability of all stock and parts fitted. You can respond instantly to customers while keeping the minimum of stock, resulting in the best possible cash flow for you.

Everything you need for booking a job, acting on reminders, monitoring stock and labour rates is just seconds away. It cannot fail to make your operation more efficient.

Accelerator is now even more attractive to would-be customers as it is available through monthly licensing. This spreads the cost over an agreed period of time, making it even more affordable. And with free updates, unlimited online training and no hidden costs, Accelerator has to be the easiest way to help your company make and save more money.

If would-be users are wondering how Accelerator can save them money, please contact us on 01706-830930 or visit www.acceleratorvms.com

Perhaps hearing what some of our existing customers have to say will help.



**Kirsti Eldridge, Service Manager of Oxford-based service and repair agents
Cranes Ltd.**

“Accelerator means that we can stay on top of all our work. It is like the Bible to us as it contains everything we need - from the make, model and serial

number of a vehicle to everything that has been done to it and all the routine servicing that has to be scheduled for the future. And it is so simple to use.

“We now have hardly any invoice queries, as customers have been fully informed of the work that has been carried out.

“It’s so versatile and the back-up support that we receive is brilliant. It does everything for us. I don’t know what we’d do without it.

“We wanted a system that could run the company for us. And we got one that could do all that and much more.”



Steve Gilboy, Managing Director of repair and maintenance company APM Commercials, Immingham.

“I asked a computer expert who knows our business to test out Accelerator and another system I’d been looking at. He came back and told us that Accelerator was a far better system.

“Accelerator is a system that has been set up to meet our requirements and the support service that comes with it is better than anything. If we have a query they sort it out for us right away.

“We could have gone for a cheap system that could break down or not meet our needs – and that would mean valuable work time lost and problems for our customers. But that is not an issue with Accelerator. It’s flexible enough to meet our needs, it’s reliable and it allows us to get on with the work we need to do while it handles all the scheduling side for us and our customers.”



Richard Bowers, Director of tanker and HGV repairers, PSS Workshops in Ellesmere Port.

“We needed a package that could control stock and invoicing and give us instant information about the work that we were carrying out.

“In the past, I had dealt with systems that had promised to do all sorts of wonderful things but then seemed all but impossible to use.

"But since we have had Accelerator it has done everything it promised. The key thing for us is its simplicity. It is easy to learn how to use and it makes all the tasks that we need to perform so simple.